



## 教學計劃表 Syllabus

課程名稱(中文) Course Name in Chinese	行銷管理		學年/學期 Academic Year/Semester	113/1
課程名稱(英文) Course Name in English	Marketing Management			
科目代碼 Course Code	FIN_B0040	系級 Department & Year	學二	開課單位 Course-Offering Department
修別 Type	學程 Program	學分數/時間 Credit(s)/Hour(s)	3.0/3.0	
授課教師 Instructor	/夏締青			
先修課程 Prerequisite				
課程描述 Course Description				
By end of this course, students will be equipped with the knowledge of how to design a marketing plan, especially, in the following three areas: 1) environmental analysis (including environmental scanning and data collection), 2) STP strategy, and 3) 4P strategies. In addition, students are requested to present marketing cases, working in teams and share their insight with other students				
課程目標 Course Objectives				
The main objectives for the course are: 1. Developing student' s conceptual and analytical marketing skills. 2. Enable students to identify and analyze marketing problems. 3. Enable students to create strategic solutions, and recommend effective tactical plan by integrating marketing concepts				
系專業能力 Basic Learning Outcomes				課程目標與系專業能力相關性 Correlation between Course Objectives and Dept.' s Education Objectives
A	具備經濟學、會計學、統計學及數學的基礎能力Basic knowledge of the financial theory Economics, accounting, statistical and mathematical ability.			
B	具備財務金融基本學理Understanding of the development of the financial disciplinal.			
C	具備運用財務金融學理進行分析能力Basic knowledge of financial theory analysis.			○
D	具備資料整理、書面呈現或口頭報告之能力Basic knowledge of documentation and presentation skills.			●
E	具備財經時事基本分析能力Capabilities for financial analysis of current affairs			●
F	具備電腦程式運算及應用基本能力Ability of computer programs, algorithms and applications			
G	具備英語閱讀溝通協調等基本能力English reading ability of communication and coordination			●
圖示說明Illustration : ● 高度相關 Highly correlated ○ 中度相關 Moderately correlated				
授課進度表 Teaching Schedule & Content				
週次Week	內容 Subject/Topics			備註Remarks
1	Introductory class			
2	Holiday			

3	An introduction to marketing management	
4	Macro analysis of the environment	
5	Micro analysis of the environment	
6	Segmentation and targeting strategy	
7	Positioning strategy	
8	Movie on marketing	
9	期中考試週 Midterm Exam	
10	Product life-cycle	
11	Product strategy	
12	Place (channel) strategy	
13	Place (channel) strategy	
14	Price strategy	
15	Promotion strategy	
16	Promotion strategy	
17	Movie on marketing	
18	Report Submission	

教學策略 Teaching Strategies

- 課堂講授 Lecture                     
 分組討論 Group Discussion                     
 參觀實習 Field Trip  
 其他 Miscellaneous: Case presentation

教學創新自評 Teaching Self-Evaluation

創新教學 (Innovative Teaching)

- 問題導向學習 (PBL)                     
 團體合作學習 (TBL)                     
 解決導向學習 (SBL)  
 翻轉教室 Flipped Classroom                     
 磨課師 Moocs

社會責任 (Social Responsibility)

- 在地實踐 Community Practice                     
 產學合作 Industry-Academia Cooperation

跨域合作 (Transdisciplinary Projects)

- 跨界教學 Transdisciplinary Teaching                     
 跨院系教學 Inter-collegiate Teaching

- 業師合授 Courses Co-taught with Industry Practitioners

其它 other:

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學期成績計算及多元評量方式 Grading & Assessments

配分項目 Items	配分比例 Percentage	多元評量方式 Assessments							
		測驗 會考	實作 觀察	口頭 發表	專題 研究	創作 展演	卷宗 評量	證照 檢定	其他
平時成績 General Performance	20%								
期中考成績 Midterm Exam	20%								
期末考成績 Final Exam	30%								
作業成績 Homework and/or Assignments	20%								case presentation, homeworks
其他 Miscellaneous (Attendance)	10%								

評量方式補充說明

Grading & Assessments Supplemental instructions

教科書與參考書目 (書名、作者、書局、代理商、說明)

Textbook & Other References (Title, Author, Publisher, Agents, Remarks, etc.)

Title: Marketing Management: An Asian Perspective 6/e

Authors: Kotler et al.

Publisher: Prentice Hall

課程教材網址(含線上教學資訊, 教師個人網址請列位於本校內之網址)

Teaching Aids & Teacher's Website (Including online teaching information.

Personal website can be listed here.)

Online Class link: <https://meet.google.com/dvs-obwh-oao>

其他補充說明 (Supplemental instructions)