



教學計劃表 Syllabus

課程名稱(中文) Course Name in Chinese	行銷管理		學年/學期 Academic Year/Semester	114/1	
課程名稱(英文) Course Name in English	Marketing Management				
科目代碼 Course Code	DMSI20020	系級 Department & Year	學二	開課單位 Course-Offering Department	數位行銷與服務創新國際學士班
修別 Type	學程 Program	學分數/時間 Credit(s)/Hour(s)	3.0/3.0		
授課教師 Instructor	/夏締青				
先修課程 Prerequisite					
課程描述 Course Description					
By end of this course, students will be equipped with the knowledge of how to design a marketing plan, especially, in the following three areas: 1) environmental analysis (including environmental scanning and data collection), 2) STP strategy, and 3) 4P strategies. In addition, students are requested to present marketing cases, working in teams and share their insight with other students					
課程目標 Course Objectives					
The main objectives for the course are: 1. Developing student' s conceptual and analytical marketing skills. 2. Enable students to identify and analyze marketing problems. 3. Enable students to create strategic solutions, and recommend effective tactical plan by integrating marketing concepts					
系專業能力 Basic Learning Outcomes				課程目標與系專業能力相關性 Correlation between Course Objectives and Dept.' s Education Objectives	
A	具備以資訊技術協助企業運作與商業管理之知識與應用能力			●	
B	具備邏輯思考、問題分析與解決之能力			●	
C	具備溝通協調與團隊合作之能力			●	
D	具備創新思維之能力			●	
E	具備國際視野及外語溝通之能力			○	
圖示說明Illustration : ● 高度相關 Highly correlated ○ 中度相關 Moderately correlated					
授課進度表 Teaching Schedule & Content					
週次Week	內容 Subject/Topics			備註Remarks	
1	Introductory class				
2	An introduction to marketing management				
3	Macro analysis of the environment				
4	Micro analysis of the environment				

5	Segmentation and targeting strategy	
6	Positioning strategy	
7	Activity Class	
8	Product life-cycle	
9	期中考試週 Midterm Exam	
10	Sports Day Holiday	
11	Product strategy	
12	Place (channel) strategy	
13	Place (channel) strategy	
14	Price strategy	
15	Promotion strategy	
16	Advertising strategy	
17	Report Submission	
18	Supplementary Teaching	

教學策略 Teaching Strategies

- 課堂講授 Lecture
 分組討論 Group Discussion
 參觀實習 Field Trip
 其他 Miscellaneous: Case presentation

教學創新自評 Teaching Self-Evaluation

創新教學 (Innovative Teaching)

- 問題導向學習 (PBL)
 團體合作學習 (TBL)
 解決導向學習 (SBL)
 翻轉教室 Flipped Classroom
 磨課師 Moocs

社會責任 (Social Responsibility)

- 在地實踐 Community Practice
 產學合作 Industry-Academia Cooperation

跨域合作 (Transdisciplinary Projects)

- 跨界教學 Transdisciplinary Teaching
 跨院系教學 Inter-collegiate Teaching

- 業師合授 Courses Co-taught with Industry Practitioners

其它 other:

學期成績計算及多元評量方式 Grading & Assessments

配分項目 Items	配分比例 Percentage	多元評量方式 Assessments							
		測驗 會考	實作 觀察	口頭 發表	專題 研究	創作 展演	卷宗 評量	證照 檢定	其他
平時成績(含出缺席) General Performance (Attendance Record)	15%								
期中考成績 Midterm Exam	20%								
期末考成績 Final Exam	30%								
作業成績 Homework and/or Assignments	20%								case presentation, homeworks
其他 Miscellaneous (Class participation)	15%								

評量方式補充說明

Grading & Assessments Supplemental instructions

General performance points will be deducted for absence (2 points for each absence). Missing more than five classes without a reason would result in a grade of zero.

教科書與參考書目 (書名、作者、書局、代理商、說明)

Textbook & Other References (Title, Author, Publisher, Agents, Remarks, etc.)

Title: Marketing Management: An Asian Perspective 6/e

Authors: Kotler et al.

Publisher: Prentice Hall

課程教材網址(含線上教學資訊, 教師個人網址請列位於本校內之網址)

Teaching Aids & Teacher's Website(Including online teaching information.

Personal website can be listed here.)

Online Class link: <https://meet.google.com/dvs-obwh-oao>

其他補充說明 (Supplemental instructions)